HOME INSPECTOR INSURANCE PROGRAMS

# For Professional Home Inspectors (Including Information and Costs)

Presented by the

# Allen Insurance



P.O. Box 1439 304 MLK Jr. Dr. Fort Valley, GA 31030 Toll Free 1-800-474-4472 Fax 1-478-822-9149 www.allenins.com

Mar 2014 Generic Info Packet Email Fax

# ALLEN INSURANCE GROUP

Why Choose the Allen Insurance Group?

We have been insuring inspectors since 1992

Simply Superior Service - In House Claims Assistance

If you have a claim – Mike Casey with Michael Casey Associates will be your Adjuster!!!!!

Policies you can grow with - all our policies cover multiple Inspectors We speak your language – our Executive Director, Bob Pearson, was a home inspector from 1985 to 2000 - our President was a hands on home builder

# **INFO ON OUR PREMIER POLICY** LAIMS MADE

### Of course we cover:

Errors and Omissions and General Liability - Each with it's own limits Referral Coverage – (we are the inventors of referral coverage) **Residential and Unlimited Commercial Inspections** Incidental Coverage for Radon, Termite and Lead Based Paint - when not performing the same Water and Septic Testing Carbon Monoxide - ie poisoning from Pool and Spa Inspections **EIFS** Inspections Unlimited In-House Claims Assistance and Risk Management

# The following coverage's are included at no additional cost.

RADON TESTING 203K CONSULTING DRAW INSPECTIONS ENERGY AUDITS ASBESTOS TESTING

LEAD BASED PAINT TESTING COURSE OF CONSTRUCTION LOG HOME INSPECTIONS INSURANCE INSPECTIONS SENIOR SAFETY INSPECTIONS OCCUPANCY INSPECTIONS WIND MITIGATION INSPECTIONS **TERMITE INSPECTIONS** CODE INSPECTIONS INDOOR AIR QUALITY MOLD TESTING INFRARED INSPECTIONS

Only Option available - (10% surcharge) 1<sup>st</sup> Dollar Defense Coverage – If we do not pay your claimant you get your deductible back. (See attached with Application First Dollar Defense Endorsement)

(If you have 3 years inspection OR construction experience) (25% surcharge without experience) Costs starting at approx. \$1375 for \$100,000/\$100,000 limits and a \$1500 deductible 15% surcharge for each additional Inspector FINANCING IS AVAILABLE - 12.6% down with 9 monthly payments. Finance Agreement will be included in quote. Credit cards are welcome

This is a sample of a brochure that comes with our E&O Policies

# **REAL ESTATE AGENTS and BROKERS**



### ARE YOU PROTECTED WHEN YOU REFER A HOME INSPECTOR? YES!

#### When you refer a Home Inspector participating in the NARREP sponsored Home Inspector Insurance Program

All Insurance Policies to NARREP Members Have This Endorsement:

## LIMITED ADDITIONAL INSURED ENDORSEMENT REFERRALS

Insurers agree to extend coverage provided by this Policy to include the referring Real Estate Agent or Broker, Realtor, Lending Institution, Relocation company and/or Real Estate Attorneys and their agents or employees to indemnify the referring Real Estate Agent or Broker, Realtor, Lending Institution, Relocation Company and/or Real Estate Attorneys and their agents or employees for those sums they become legally obligated to pay by reason of damages arising out of any Occurrence occurring during the policy period, provided all Claims are referred to Insurers for consideration and investigation.

There is no deductible to the referring party

Why Refer Anyone Else To Do Inspections?

Your Participating NARREP Home Inspector is:

**Important Note** 

This brochure offers only a brief description of types of insurance coverage available. It is only a summary and is not intended to represent a contract. For complete information, please refer to your policy for specific coverages.

# Allen Insurance gives you "LIVE TECHNICAL SUPPORT" Fast Live Technical Support Available on Your Smartphone

Got a question about a property you are working on? Need the answer fast?

HON PRO is the first ever Live Support for Professionals! Simply pull out your smartphone or go to <u>www.HONProfessional.com</u> and type in your question to get the "Right Answer Right Now"! HON PRO connects you with top professionals in your field who can help you with your work right away. Professionals can get the answers they need before they leave the property. HON PRO is fast.

Now you can get HON PRO Live Technical Support included with your Allen E & O Insurance Policy! HON PRO if purchased online is \$39 a month but if you purchase your professional liability coverage from Allen Insurance Group now, you get HON PRO free! This is a \$468 Live Support service included free.

CO.A Support	the HON	COA Support, PRO App e and fast!	H C	on pro	
Network	Select the	category	Category of	Question:	•
Enter	your que	stion	Enter Your (	Question	
Add photos if you like		(see photos).	This electrical panel appears very old (see photos). Is this a hazard and would it be costly to replace it?		
Submit your question		Take Photo	5	2 0	
Once you purchase your insurance from the Allen Insurance Group, a HON PRO Technical Support Service link will be sent to you. Fill out the form to register and create your username and password. Then download the HON PRO App from your app store.		"The Righ	Submit Question		
(800) 474	<u>Allen Ir</u> g r	o u p www.Allenins.con	Roter Your Professional	Settings	i FAQ
www.HON	Profession	al.com	"The Right	Answer Ri	ght Now" <sup>@</sup>

# QUOTE REQUEST (RETURN THIS PAGE WITH YOUR COMPLETED APPLICATION)

**Business Name:**\_

# Please select coverage to be quoted

These programs are not available in AL, AK, AR, DC, KY, LA, MS, NJ, OK, WV or WY.

\_ Premier Policy – Claims Made Form \_\_\_\_ With General Liability \_\_\_\_\_ Without General Liability

**Includes General Liability at no additional charge.** If you currently carry a General Liability Policy for home inspection and purchase General Liability with Allen Insurance Group, you will need to cancel your current policy so that you do not carry double coverage.

# APPLICATION CHECKLIST

**Completed Application and Quote Request Form** 

\_\_\_\_ Resume (if you have inspection or construction experience, it must be included on resume)

**\_\_\_\_ Sample of Inspection Agreement and Report** 

First Dollar Defense Endorsement Page (if you would like that coverage).

If currently or previously insured, a Loss Run Report from your Insurance Company and the Declarations Page of your current policy which shows your <u>current Policy Period</u> and <u>Retroactive</u> <u>date</u>.

Signature:
Authorized signature of Owner, Partner or Executive Officer
A facsimile signature shall have the same validity as an original subject to the receipt of the
original.

Title:	Date of Signing:
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REAL ESTATE INSPECTOR APPLICATION for				
<b>PROFESSIONAL LIABILITY(E&amp;O) and GENERAL LIABILITY</b>				
INSÜRANCE				

Administered by: Allen Insurance Group through its wholly owned subsidiary: NARREP, Inc. of Georgia a Risk Purchasing Group P.O. Box 1439 Fort Valley, Georgia 31030 304 MLK Jr. Drive Facsimile: (478) 822-9149 Voice: (800) 474-4472

Please type or print in INK. Answer all questions. Use "NONE" or "N/A" where appropriate. Use attachments as necessary. We cannot process incomplete applications.

1. Applicant/Firm Information: 

Mailing Address:			
City:	St:	Zip:	
Location Address:			
City:	St:	Zip:	
Business Phone: ()			
Facsimile Number: ()Is			
E-Mail Address:		_	
Individual to Contact:  Mr.  Mrs.  Ms.		D.O.Bmmdd	

2. a. Date the real estate inspection business was established: b. Type of entity: Corporation/LLC Partnership Sole Proprietor Other

3. List all home inspectors including part-time home inspectors. Coverage is provided only for inspections performed by those listed. Coverage will be provided for *independent contractor* (IC) home inspectors if included below. (Use attachments as necessary) Name Years of Experience

as an inspector	In Construction	Architect of Engineer?	Employee of IC
			1 1

- 4. List all other staff and their position. (Use attachments as necessary) Name Position
- 5. Does the applicant/firm:
  - a. perform any activities other than property inspections? (i.e., Home Repairs, Energy Audits, HUD Inspections, etc.)
    - □Yes/No□ If **Yes**, describe
  - b. engage in any Architectural or Engineering activities? (i.e. architectural design or analysis; or structural, mechanical, electrical, or civil design or analysis, etc.) □Yes/No□ If Yes, attach a detailed description of these activities and E&O Insurance Declaration Page(s).

- 6. Errors and Omissions coverage the applicant/firm has had for the last five (5) years:
  - □ No Prior Insurance
  - □ Prior Insurance attach Insurance Company Loss Run(s) for the last five (5) years and a copy of your Insurance Declarations Page stating your Retroactive Date
- 7. Please indicate the limit of liability and deductible for which you would like a quotation:
  - a. ERRORS & OMISSIONS LIMIT: Applies to claim expense and indemnity.
    - (Per Claim/Aggregate all Claims)

100,000/100,000	100,000/500,000	150,000/150,000
150,000/300,000	250,000/250,000	250,000/500,000
300,000/300,000	300,000/600,000	500,000/500,000
500,000/1,000,000	1,000,000/1,000,000	
Nister unless otherwise inc	lipping a CA EQQ algoly with the sy	an line to see he and aver

Note: unless otherwise indicated a \$1,500 deductible applies to each and every claim.

b. GENERAL LIABILITY LIMIT: Applies to claim expense and indemnity.

- □ Quote General Liability
- Do **NOT** quote General Liability, I/We already have or do NOT desire General Liability coverage.

Note: A \$250 deductible applies to General Liability – Property Damage Only

The following coverage's/activities are included at no additional cost – please mark those that you are performing or plan to perform:

Radon Testing	Lead Based Paint T	esting		
Termite Inspections	203K Consulting	-		
Occupancy Inspections	Code Inspections			
Draw Inspections	Log Home Inspection	ons		
Indoor Air Quality	Energy Audits			
Insurance Inspections	Mold Testing			
Asbestos TestingSenior Safety Inspections				
Infrared Inspections				
Course of Construction to Gene		actices		
Course of Construction to Local	Building Codes			
Inspection Receipts:	Last 12 Months	Next 12 Months (estimated)		
a. Number of inspections:				
b. Average fee per inspection:	X	x		
c. Total annual inspection receipts:	=	=		
Please Note: The number of inspe	ctions (8a) multiplied by th	ne average fee per inspection (8b)		
must equal the total annual inspec				
· · · · · ·	· · · · · · · · · · · · · · · · · · ·			

d. Number of inspectors:

9. Inspection Information – Complete both columns, each separate column must equal 100%.

- Sources of Pre-Purchase Inspection Fees a. One and two family dwellings:
- % b. Multiple family (3-4) dwellings: %
- c. Multiple family dwellings (over 4 units): % %
- d. Farms and Ranches:
- e. Commercial & Industrial: %
- Clients a. Sellers: % b. Prospective Buyer: % c. Real Estate Company: % d. Relocation Company: % e. Other: %

8.

- 10. a. Has the name or ownership of the applicant/firm ever changed, or has any other business been purchased, merged or consolidated with the firm? □Yes/No□

  - c. Does the firm, any owner or officer of this firm own, engage in, operate, manage, or act as a director or officer of any other business? □Yes/No□

If Yes to any question, provide details:

- 11. Have any claims been made against the applicant/firm, its predecessors, present or past owners, directors, officers, or employees during the past five (5) years, or is the applicant/firm aware of any circumstances, allegations or contentions which could result in a claim(s) being made against the applicant/firm, its predecessors, or present or past owners, directors or officers?
  □Yes/No□ If Yes, complete the following and attach a brief explanation of the claim. Inspection Date \_\_\_\_\_\_ Claim Date \_\_\_\_\_\_ Amount Paid \_\_\_\_\_\_
- 12. Have any persons or firm, proposed for this coverage, ever been subject to disciplinary action by any state licensing board, court, regulatory authority, professional association, or had their licensed suspended or revoked?
  □Yes/No□ If Yes, provide details:
- 13. Has any application for similar insurance on behalf of the applicant/firm or any of its owners, partners, executive officers or directors, or to the knowledge of the applicant/firm on behalf of its predecessors in business, ever been non-renewed, declined, cancelled, or refused? □Yes/No□ If Yes, provide details:
- 14. What formal training has been completed in real estate inspection by the principals and staff?\_\_\_\_\_
- 15. List any professional organizations, associations or societies the applicant/firm belongs to:
- 16. Has any person or organization requested, 1) A Certificate of Insurance or, 2) To be added to your policy as an Additional Insured? i.e., Franchisor (other than Realtors)
  □Yes/No□ If Yes, explain: \_\_\_\_\_\_

□Certificate of Insurance only and/or □Additional Insured

Attn:	 	 
Company:	 	 
Address:	 	
City, State, Zip:	 	
Phone:	 	
Fax:	 	 

- 17. Any hold-harmless agreements entered into by the applicant/firm? (other than your inspection agreement) □Yes/No□ If **Yes**, enclose a copy of same.
- What percent of the applicant's/firm's business involves subcontracting work to others (other than listed in Question 3?):\_\_\_\_\_%
  - a. Please describe work subcontracted:\_\_\_\_\_

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19. a. Enclose a sample inspection agreement and inspection report.

#### b. Enclose any descriptive brochures being used OR No brochures used. c. Enclose a resume for each real estate inspector.

I/We understand and accept that the policy does not provide coverage for: appraising; real estate sales; warranting or guaranteeing the present or future economic value of any home; warranting or guaranteeing the adequacy or performance of any structure, components or system; any engineering analysis; any architectural service; inspections in Alaska, Alabama or Mississippi; estimated construction costs, cost to cure or repair costs.

Note: The policy contains other exclusions, provisions and conditions. Please read your policy carefully and call your representative if you have any questions.

#### I/We understand and accept that the policy only provides coverage for claims arising out of an inspection for which I/We have a properly completed Inspection Agreement. The Inspection Agreement must be the same as the sample provided with this Application or as on file with the Company. Inspection Agreement must be signed by the client or the client's representative.

I/We understand that this Application does not bind the applicant/firm, the agent, the general agent or the insurance company to complete this insurance transaction by the issuance of a policy and that the agent, general agent, and the insurance company retain the right to request from you any additional information that is reasonably necessary or required in order to complete this transaction.

I/We hereby warrant that the information contained herein is true and correct and that no material facts have been misstated, omitted or suppressed. I/We understand and accept that this Application, attachments and supplements shall be the basis and form a part of the insurance policy, if issued. I/We understand and accept that the Professional Liability (E&O) and General Liability Sections of the Insurance Policy, if issued, will be written on a claims made basis. I/We understand and agree that no coverage will become effective until a written proposal is made, signed by the applicant/firm and returned along with payment in full, or required down payment, of the premium, taxes and fees quoted.

"Any person who knowingly and with intent to defraud any insurance company or other person, files an application for insurance containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.'

Signature:

Authorized signature of Owner, Partner or Executive Officer A facsimile signature shall have the same validity as an original subject to the receipt of the original.

Title: \_\_\_\_\_ Date of Signing: \_\_\_\_\_

#### First Dollar Defense Endorsement

□ Please mark and return this page with the Application if you would like this coverage included on the quote. This coverage does add a 10% surcharge to the total premium amount before taxes and fees.

Signature: \_

Authorized signature of Owner, Partner or Executive Officer. A facsimile signature shall have the same validity as an original subject to receipt of the original.

Title: \_\_\_

\_\_\_\_\_ Date of Signing: \_\_\_\_\_

### Explanation of First Dollar Defense Coverage:

The Company shall only be responsible to pay damages which are in excess of the deductible amount stated in the Evidence of Insurance. This deductible shall be borne by the Insured named in the Evidence of Insurance and shall remain uninsured. The Company shall have no obligation to pay any part of the deductible, but the Company shall, at its sole discretion, have the right and option to do so. In the event The Company pays any part of or all of the deductible amount to effect settlement of any Claim, the Insured shall reimburse the Company immediately upon notification by the Company or its representatives of the aforementioned settlement amount. The Company may, at its discretion, require the deductible to be remitted to the Company or its representatives at the time a claim is filed. In the event no damages are paid or the damages paid are less than the deductible, the Company or its representatives shall promptly refund the deductible or the difference, as applicable.

# \*\*\*If the claimant is not paid, then you do not have to pay. We will return your deductible\*\*\*